



# CAREER POINT

**By online submission**

August 08, 2016

To,  
The Manager  
Bombay Stock Exchange Limited  
Corporate Relationship Department  
Phirozee Jeejeebhay Tower  
Dalal Street, Fort,  
Mumbai-400 001  
**BSE Scrip Code:533260**

To,  
The Manager  
National Stock Exchange of India Limited  
Exchange Plaza, C/I, Block G  
Bandra Kurla Complex  
Bandra (East)  
Mumbai-400 051  
**NSE Symbol: careerp**

Dear Sir/Madam,

**Sub: (i). Outcome of Board Meeting held on August 08, 2016- -Financial Results for Quarter ended June 30, 2016 (ii) Intimation of Book Closure, AGM of the Company, Cut-off date for E-voting**

This is to inform you that in the meeting of the Board of Directors of the Company held on Monday, August 8, 2016 at its Registered Office, the Board *inter alia* has transacted the following businesses:

1. Considered and taken on record Standalone and Consolidated Unaudited Financial Results (Statement) for the quarter ended June 30, 2016.
2. Considered and taken on record the Limited Review Report for the quarter ended June 30, 2016;
3. Annual General Meeting for the financial year ended March 31, 2016 will be held on September 26, 2016 at 4 pm at the registered office of the Company. The Annual Report for the Financial Year 2015-16 of the Company would be sent to the Stock Exchange in due course, pursuant to regulation 34 of SEBI (Listing Obligations and Disclosure requirements) Regulations, 2015
4. The Register of Members & Share Transfer Books of the Company will remain closed from September 19, 2016 to September 26, 2016 (both days inclusive) for the purpose of Annual General Meeting (AGM) of the Company to be held on September 26, 2016.
5. pursuant to the provisions of regulation 44 of SEBI (Listing Obligations and Disclosure requirements) Regulations, 2015 as well as Section 108 of the Companies Act, 2013 read with the Companies (Management and Administration) Rules, 2014, the Company is offering e-voting facility to all the shareholders of the Company and fixed September 19, 2016 as the cut-off date for the same. During the period of e-voting, members of the Company holding shares either in physical form or in dematerialised form, as on cut-off date, may cast their vote electronically.

**Career Point Limited**

**Registered & Corporate Office: CP Tower 1, Road No. 1, IPIA, Kota, Rajasthan 324005**

**Corporate Identification Number: L72200RJ2000PLC016272,**

**Phone: 0744-3040000, 0744-3040050, www.cpil.in, investors@cpil.in**



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# CAREER POINT

6. Approved the re-appointment of Mr. Pramod Maheshwari, Managing Director & CEO of the Company for a further term of five years effective from July 01, 2017. The said re-appointment is subject to the approval of members at the ensuing Annual General Meeting and the provisions of the Companies Act, 2013, as applicable.
7. recommended to the members for approval of Related Party Transaction(s), in compliance of Section 188 of the Companies Act, 2013 and as required under SEBI (Listing Obligations and Disclosure requirements) Regulations, 2015.
8. Alteration of Main Objects to be pursued by the Company Main Objects Clause of Memorandum of Association of the Company by addition in new clause in the Main Object Clause.
9. ratified the appointment of M/s Sharp & Tannan, Chartered Accountant, New Delhi as the Statutory Auditor of the Company subject to the approval of the Members in the Annual General Meeting.
10. The Board has appointed Advocate Amit Gupta, to act as scrutinizer for conducting E-voting process (including voting through Ballot Form received from the members) at the Annual General Meeting of the Company.
11. Considered the quarterly compliances made by the company as per the SEBI (LODR) Regulations, 2015.
12. The Board took note of Investor Grievance Report for the period ended June 30, 2016.

Further, please note that the Company has already made necessary arrangement to publish the same in the newspapers as required under SEBI (Listing Obligations and Disclosure requirements) Regulations, 2015.

Yours truly,  
For **Career Point Limited**

Tarun Kumar Jain  
Company Secretary & Compliance Officer



**Enclosed:**

1. Financial Results for the quarter ended June 30, 2016 (Standalone & Consolidated)
2. Limited Review Report (Standalone & Consolidated)

**Career Point Limited**

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## Career Point Limited

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Tel : +91-744-3040000

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Website: www.cpil.in

**UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED ON 30 JUNE, 2016**

PART - I		(₹ in Lakhs) (except EPS)			
S. No.	Particulars	Quarter ended			Year to date figures for the year ended March 31, 2016
		Three months ended 30/06/2016	Preceding 3 months Ended 31/03/2016	Corresponding 3 months ended in the previous year 30.06.2015	
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
1	(a) Income from Operations	1,811.46	1,792.96	1,623.23	6,954.47
	<b>Total Income</b>	<b>1,811.46</b>	<b>1,792.96</b>	<b>1,623.23</b>	<b>6,954.47</b>
2	<b>Expenditure</b>				
	a) Cost of Material	42.27	45.47	69.16	162.30
	b) Changes in inventories of Study Material	17.22	4.11	(31.59)	28.41
	c) Employees costs	837.82	840.43	838.01	3,364.31
	d) Depreciation & Amortisation	114.29	114.66	117.45	465.18
	e) General Administration and Other expenses	406.28	424.52	446.67	1,628.28
	<b>Total Expenditure</b>	<b>1,417.88</b>	<b>1,429.18</b>	<b>1,439.70</b>	<b>5,648.47</b>
3	Profit from Operations before Other Income, Interest and Exceptional Items (1-2)	193.58	363.77	183.53	1,306.00
4	Other Income	164.51	164.86	179.56	927.81
5	<b>Profit before Interest and Exceptional Items (3+4)</b>	<b>358.09</b>	<b>528.64</b>	<b>363.09</b>	<b>2,233.81</b>
6	Interest Expense	33.92	34.23	25.53	111.99
7	<b>Profit after Interest Expense but before Exceptional items (5-6)</b>	<b>324.17</b>	<b>494.40</b>	<b>337.56</b>	<b>2,121.82</b>
8	Exceptional items	-	-	-	-
9	<b>Profit from Ordinary Activities before tax (7+8)</b>	<b>324.17</b>	<b>494.40</b>	<b>337.56</b>	<b>2,121.82</b>
10	<b>Provision for taxes</b>				
	a) Provision for tax	69.00	108.50	72.00	467.00
	b) MAT Credit Entitlement	11.72	(15.07)	(2.09)	(11.48)
	c) Provision for deferred tax	33.69	78.08	30.19	201.76
	d) Income tax for earlier years	9.09	(0.00)	2.20	17.73
	<b>Total Provision for taxes</b>	<b>123.50</b>	<b>171.50</b>	<b>102.29</b>	<b>675.01</b>
11	<b>Profit from Ordinary Activities after tax (9-10)</b>	<b>200.67</b>	<b>322.90</b>	<b>235.27</b>	<b>1,446.81</b>
12	Extraordinary Items	-	-	-	-
13	<b>Net Profit after tax for the period/Year(11-12)</b>	<b>200.67</b>	<b>322.90</b>	<b>235.27</b>	<b>1,446.81</b>
14	Paid-up Equity Share Capital (Face value of ₹ 10/- each)	1,813.29	1,813.29	1,813.29	1,813.29
15	Reserves excluding Revaluation Reserve	-	-	-	32,858.45
16	Earnings Per Share (EPS) *				
	a) Basic & Diluted EPS before Extraordinary items ₹	1.11	1.78	1.30	7.98
	b) Basic & Diluted EPS after Extraordinary items ₹	1.11	1.78	1.30	7.96



## PART -II

A	PARTICULARS OF SHAREHOLDING	Quarter ended			Year to date figures for the year ended March 31, 2016
		Three months ended 30/06/2016	Preceding 3 months Ended 31/03/2016	Corresponding 3 months ended In the previous year 30.06.2015	
		(Unaudited)	(Audited)	(Unaudited)	
1	<b>Public Shareholding</b>				
	- No. of shares	7095086	7,135,526	7,160,582	7,160,582
	- Percentage of shareholding	39.13	39.35	39.49	39.49
2	<b>Promoters and promoter group Shareholding</b>				
	<b>a) Pledged/Encumbered</b>				
	-Number of shares	Nil	Nil	Nil	Nil
	-Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil
	-Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil
	<b>b) Non-encumbered</b>				
	-Number of Shares	11,037,853	10,997,413	10,972,357	10,972,357
	-Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100	100	100	100
	-Percentage of shares (as a % of the total share capital of the company)	60.87	60.65	60.51	60.51

B	INVESTOR COMPLAINTS	(In Numbers)	
			3 month ended June 30, 2016
	Pending at the beginning of the quarter		Nil
	Received during the quarter		Nil
	Disposed of during quarter		Nil
	Remaining unresolved at the end of the quarter		Nil

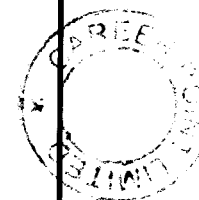
## Notes:

- i) The above financial results have been reviewed by the Audit Committee at its meeting held on August 06, 2016 and approved by the Board of Directors at their meeting held on August 08, 2016. Limited Review of the financial results has been carried out by the Statutory Auditor of the Company.
- ii) Figures of the previous periods have been regrouped/re-classified to confirm to the figures of the current periods.

BY ORDER OF THE BOARD OF DIRECTORS  
FOR CAREER POINT LIMITED

PRAMOD MAHESHWARI  
Chairman, Managing Director and CEO

Place: Kota (Rajasthan)  
Date :August 08, 2016



## Career Point Limited

Registered Office: CP Tower-1, Road No. 1, IPIA, Rajasthan - 324005

CIN-L72200RJ2000PLC016272

Tel : +91-744-3040000

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**UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED ON 30 JUNE, 2016**

PART - I		( ₹ in Lakhs ) (except EPS)			
S. No.	Particulars	Quarter ended			Year to date figures for the year ended March 31, 2016
		Three months ended 30/06/2016	Preceding 3 months Ended 31/03/2016	Corresponding 3 months ended in the previous year 30.06.2015	
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
1	(a) Income from Operations				
	<b>Total Income</b>	1,802.20	1,982.41	1,751.87	7,589.41
2	<b>Expenditure</b>	1,802.20	1,982.41	1,751.87	7,589.41
	a) Cost of Material				
	b) Changes in Inventories of finished goods	82.35	59.68	107.45	236.38
	c) Employees costs	(1.87)	10.51	(41.33)	41.29
	d) Depreciation & Amortisation	852.13	905.17	884.53	3,565.28
	e) General Administration and Other expenses	129.49	130.36	132.73	527.04
	<b>Total Expenditure</b>	405.73	447.69	463.89	1,702.64
3	<b>Profit from Operations before Other Income, Interest and Exceptional Items (1-2)</b>	1,467.83	1,553.40	1,547.27	6,072.62
4	Other Income	334.37	429.01	204.60	1,516.79
5	<b>Profit before Interest and Exceptional Items (3+4)</b>	180.12	182.24	246.66	1,078.52
6	Interest Expense	514.49	611.26	451.26	2,595.31
7	<b>Profit after Interest Expense but before Extraordinary Items (5-6)</b>	111.24	115.07	110.20	443.97
8	Exceptional items	403.25	496.18	341.06	2,151.34
9	<b>Profit from Ordinary Activities before tax (7+8)</b>	-	-	-	-
10	<b>Provision for taxes</b>	403.25	496.18	341.06	2,151.34
	a) Provision for tax				
	b) MAT Credit Entitlement	108.35	138.08	88.67	552.02
	c) Provision for deferred tax	11.72	(15.07)	(2.09)	(11.48)
	d) Income tax for earlier years	39.20	68.90	21.96	178.12
	<b>Total Provision for taxes</b>	9.08	-	2.20	17.75
11	<b>Profit from Ordinary Activities after tax (9-10)</b>	168.35	191.92	110.74	736.41
12	Extraordinary Items	234.90	304.26	230.32	1,414.93
13	<b>Net Profit after tax for the period/Year(11-12)</b>	234.90	304.26	230.32	1,414.93
14	Share of profit of associates (net)	(0.63)	(6.23)	7.91	30.83
15	Capital Profit	-	-	-	-
16	Adjustment for minority Interest	1.21	(24.26)	0.42	(0.95)
17	<b>Net Profit after tax, minority Interest and share of profit of associates (13+14+15)</b>	233.06	273.78	238.65	1,446.70
18	Paid-up Equity Share Capital (Face value of ₹ 10/- each)	1,813.29	1,813.29	1,813.29	1,813.29
19	Reserves excluding Revaluation Reserve	-	-	-	33,459.57
20	<b>Earnings Per Share (EPS) *</b>				
	a) Basic & Diluted EPS before Extraordinary items ₹	1.29	1.51	1.32	7.98
	b) Basic & Diluted EPS after Extraordinary items ₹	1.29	1.51	1.32	7.98



## PART - II

A	PARTICULARS OF SHAREHOLDING	Quarter ended			Year to date figures for the year ended March 31, 2016
		Three months ended 30/06/2016	Preceding 3 months Ended 31/03/2016	Corresponding 3 months ended in the previous year 30.06.2015	
		(Unaudited)	(Audited)	(Unaudited)	
1	<b>Public Shareholding</b>				
	- No. of shares	7095086	7,135,526	7,160,582	7,135,526
	- Percentage of shareholding	39.13	39.35	39.49	39.35
2	<b>Promoters and promoter group Shareholding</b>				
	<b>a) Pledged/Encumbered</b>				
	-Number of shares	Nil	Nil	Nil	Nil
	-Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil
	-Percentage of shares (as a% of the total share capital of the company)	Nil	Nil	Nil	Nil
	<b>b) Non-encumbered</b>				
	-Number of Shares	11,037,853	10,997,413	10,972,357	10,997,413
	-Percentage of shares (as a% of the total shareholding of promoter and promoter group)	100	100	100	100
	-Percentage of shares (as a % of the total share capital of the company)	60.87	60.65	60.51	60.65

		(In Numbers)
INVESTOR COMPLAINTS		3 month ended June 30, 2016
Pending at the beginning of the quarter		Nil
Received during the quarter		Nil
Disposed of during quarter		Nil
Remaining unresolved at the end of the quarter		Nil

## Notes:

i) The above financial results have been reviewed by the Audit Committee at its meeting held on August 06, 2016 and approved by the Board of Directors at their meeting held on August 08, 2016. Limited Review of the financial results has been carried out by the Statutory Auditor of the Company.

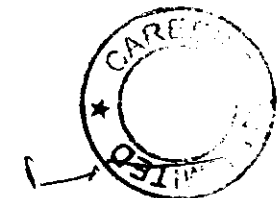
ii) The information of the Company on standalone basis is as follows:

(₹ In Lakhs)

Particulars	Quarter ended			Year ended March 31, 2016
	Three months ended 30/06/2016	Preceding 3 months Ended 31/03/2016	Corresponding 3 months ended in the previous year 30.06.2015	
	(Unaudited)	(Audited)	(Unaudited)	
Income from operation	1,611.46	1,792.96	1,623.23	6,954.47
Net profit before tax	324.17	494.40	337.56	2,121.82
Net profit after tax	200.87	322.90	235.27	1,446.81
EPS	1.11	1.78	1.30	7.98

iii) Figures of the previous periods have been regrouped/re-classified to confirm to the figures of the current periods.

iv) The Standalone and Consolidated financial results for the quarter ended June 30, 2016, as submitted to Stock Exchange are also available on our website [www.cdil.in](http://www.cdil.in).



v) Segment Wise Revenue, Results and Capital Employed for the year ended June 30, 2016				(₹ in Lakhs)	
Particulars	Quarter ended			Year ended March 31, 2016	
	Three months ended 30/06/2016	Preceding 3 months Ended 31/03/2016	Corresponding 3 months ended in the previous year 30.06.2016		
	(Unaudited)	(Audited)	(Unaudited)	(Audited)	
<b>1 Segment Revenue (Net Sales Income from Segment)</b>					
Informal Education Division	1,720.00	1,864.66	1,671.12	7,410.82	
Formal Education Division	83.00	117.75	80.75	376.80	
<b>Net Sales/Income from Operation</b>	<b>1,803.00</b>	<b>1,982.41</b>	<b>1,751.87</b>	<b>7,787.63</b>	
<b>2 Segment Results Profit/(Loss) before interest and Tax</b>					
Informal Education Division	309.00	370.53	291.85	733.36	
Formal Education Division	82.00	48.21	72.61	298.59	
<b>TOTAL</b>	<b>391.00</b>	<b>418.74</b>	<b>364.46</b>	<b>1,029.96</b>	
Less: Finance Cost	111.00	115.07	110.20	496.54	
Add: Other Un-allocable income Net of Un-allocable Expenditure	123.00	192.52	86.80	531.38	
<b>Profit before Tax</b>	<b>403.00</b>	<b>496.18</b>	<b>341.06</b>	<b>1,064.79</b>	
<b>3 Capital Employed</b>					
Informal Education Division	19,147.00	19,017.93	18,150.21	17,935.00	
Formal Education Division	16,376.00	16,200.46	15,971.40	15,948.67	
<b>Total Capital Employed</b>	<b>35,523.00</b>	<b>35,218.39</b>	<b>34,121.61</b>	<b>33,883.68</b>	

BY ORDER OF THE BOARD OF DIRECTORS  
FOR CAREER POINT LIMITED

PRAMOD MAHESHWARI  
Chairman, Managing Director and CEO



Place: Kota (Rajasthan)  
Date : August 08, 2016



**SHARP & TANNAN**  
Chartered Accountants

**INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS**

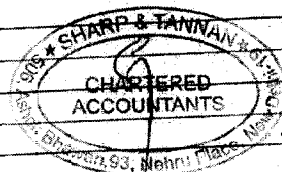
**TO THE BOARD OF DIRECTORS OF  
CAREER POINT LIMITED**

We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of Career Point Limited (the "Holding Company") and its subsidiaries, associate and jointly controlled entity (the Holding Company and the Subsidiaries together referred to as the "Career Point Group") for the Quarter ended 30<sup>th</sup> June, 2016 (the "Statement") being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. This Statement which is the responsibility of the Holding Company's Management and approved by Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting", prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Holding Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

The Statement includes the results of the following entities:

Sr. No.	Name of the Entities:
	<b>Wholly Owned Subsidiaries</b>
1	Career Point Infra Limited
2	Srajan Capital Limited
3	Career Point Edutech Limited
4	Career Point Institute of Skill Development Private Limited
5	Srajan Agritech Private Limited
6	Coupler Enterprises Private Limited
	<b>Subsidiaries</b>
1	Gyan Eduventures Private Limited
2	Career Point Accessories Private Limited
	<b>Jointly Controlled Entity</b>
1	Study Board Educational Private Limited
	<b>Associates</b>
1	Imperial Infin Private Limited



506, Ashok Bhawan 93, Nehru Place, New Delhi-110019  
Tel. (011) 41032506 Telefax: (011) 41033506 E-mail: contact@stdelhi.com

Farook M. Kobla Shreedhar T. Kunte  
Rajkumar Khullar Pavan K. Aggarwal  
Associate Offices: Bangalore, Chennai, Goa, Mumbai, Pune & Hyderabad



# SHARP & TANNAN

LETTER NO. \_\_\_\_\_

Chartered Accountants

SHEET NO. \_\_\_\_\_

In respect of subsidiaries, associate and Jointly Controlled Entity, we did not carry out the Limited Review. These financial statements have been Limited Reviewed by the other Auditors whose reports have been furnished to us, and the Limited Review, in so far as it relates to the amounts included in respect of the subsidiaries and associates is based solely on the reports of the other auditors.

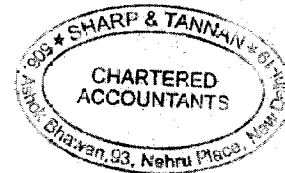
(in lacs)		
Audited by other Auditors	Total Assets	Total Revenues(Including other income)
Indian Subsidiaries (8)	24,377.57	326.54
Jointly Controlled Entity(1)	17.72	0.35
	Net carrying cost of Investments	Current Period share of Profit / (Loss)
Associates (1)	73.31	(0.63)

Based on our Limited Review conducted as stated above, and based on the consideration of Separate Limited Review Reports on individual Limited Review of the Statement of Career Point Group, we report that the consolidated financial results referred to in this report give the information in accordance with the books of accounts, records and other statements produced before us and nothing has come to our notice that cause us to believe that the accompanying Statement, prepared in accordance with the aforesaid Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

Place : New Delhi  
Date : 08 AUG 2016

*[Signature]*  
SHARP & TANNAN  
Chartered Accountants  
ICAI Registration No. 000452N  
By the hand of

*[Signature]*  
Pavan K. Aggarwal  
Partner  
Membership No. 091436





**SHARP & TANNAN**  
**Chartered Accountants**

**INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM  
FINANCIAL RESULTS**

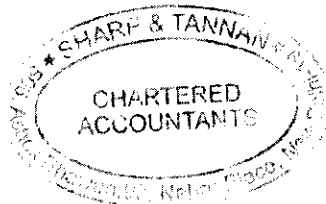
**TO THE BOARD OF DIRECTORS OF  
CAREER POINT LIMITED**

We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of Career Point Limited ("the Company") for the Quarter ended 30<sup>th</sup> June, 2016 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. This Statement which is the responsibility of the Company's Management and approved by Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting", prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

Place : New Delhi  
Date : 08 AUG 2016



*[Signature]*  
**SHARP & TANNAN**  
Chartered Accountants  
ICAI Registration No. 000452N  
By the hand of

*[Signature]*  
**Pavan K. Aggarwal**  
Partner  
Membership No. 091466

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## Key business updates and result highlights

### Business updates

- Increased contribution from new divisions including higher education, school education, skill development, e-Learning and school integrated programs is one of the key highlight of the period.
- Total enrollments have reached to 16,270 including 6,645 in formal education division (1Q FY2016: 5,921) and 9,625 in informal education division (1Q FY2016: 12,517).
- From the academic session 2016-17, 3 new school association projects were added along with the existing partnerships continued from previous year.
- Second phase of National Eligibility cum Entrance Test (NEET) for medical entrance was held on 24<sup>th</sup> July and result is not announced yet.
- Leveraging the brand equity in Ed-tech space, company's e-Learning product witnessed an accelerated growth. The business is accounted in wholly owned subsidiary.
- Career Point University, Kota recorded best placement in the region with 700+ placements in 97 esteemed organization during session 2015-16.

### Financials

- Income from operations for the period is Rupees 16.1 Crores in 1QFY2016-17 against Rupees 16.2 Crores in 1QFY2016-17.
- The other income was reported at Rupees 17.8 Crores in 1QFY2016-17 against Rupees 18.0 Crores in 1QFY2016-17.
- Last year, the Company had a one-off income of Rupees 44 Lacs from an asset sale in first quarter. Adjusting this, the other income grew by 1% year on year.
- The reported EBITDA of rupees 4.64 crores on consol basis with y-o-y growth of 38% resulted an improvement in operating EBITDA margin by 648 basis points against same period previous year.
- The net income was reported at rupees 2 crores at standalone level and rupees 2.33 crores on consolidated level against rupees 2.35 crores and rupees 2.39 crores in previous year, respectively.
- Net profit is also increased against last year with an adjustment of last year's one-off profit from the asset sale.
- The new initiatives and businesses ventures have provided a more sustainable growth aligned with current and future education industry dynamics.

